



潤隆建設

RUN LONG CONSTRUCTION

2022 Investor Conference

December 06, 2022



Disclaimer

- The prospective information referred to in this briefing and the relevant information released at the same time are based on Company information and the observation of overall economic development conditions.
- Such prospective information is subject to risks and uncertainties and may be beyond our control. Actual results may differ materially from such prospective information. The reason may come from a variety of factors including, but not limited to, increases in material costs, market demand, various policy and financial economy changes, and other risk factors beyond the control of this Company.
- The information provided in this briefing does not explicitly or implicitly express or ensure the accuracy, completeness, or reliability of such information and does not represent a complete theoretical discussion of this Company, its industry conditions, or subsequent major development directions. It only represents our outlook for the future and reflects our vision for the future thus far. For any future modifications or adjustments of such views, “The Company” does not guarantee the accuracy of the briefing information and shall not bear responsibility for the updated or revised information content of the briefing.
- This briefing may not be obtained by any third party without the written consent of this Company.



Sales Report

**Run Long Construction
President Ping Tse Chiu**



Company Profile



Company Name	Run Long Construction CO., LTD.
Date of Establishment	1977 1994 – publicly listed (1808 TT)
Paid-in Capital	NT\$ 4,510,261,330
Chairman	Mr. Tsung Pin Tsai
President	Mr. Ping Tse Chiu
Spokesperson	Mr. Ping Tse Chiu
Main Business	Land development, construction and sales of residence and building
Company Address	8F., No. 267, Lequn 2nd Rd, Zhongshan District, Taipei City
Phone	+886-2-8501-5696
Website	www.runlong.com.tw



2022 Newly Completed Housing Projects

Area	Project Name	Location	Base Dimension (pin)	Total Sellable Amount (NT 100 million Dollars)	Sales Rate
Keelung	Shinhengbin (Shangye District)	Zhongshan District	2,410.10	25.59	93%
	Shinhengbin (Xingye District)	Zhongshan District	3,947.83	81.12	96%
Total	2 projects		6,357.93	106.71	



Online Sales Status (as of Q3)

Area	Project Name	Location	Available for sale Housing unit/ Parking space	Total Sellable Amount (NT 100 million Dollars)	Sales Rate	Sold Amount (NT 100 million Dollars)	2022 sales amount (NT 100 million Dollars)
Keelung	Shinhengbin (Shangye District)	Zhongshan District	214/207	25.59	93%	23.74	7.71
	Shinhengbin (Xingye District)	Zhongshan District	761/715	81.12	96%	77.99	41.54
	Mengyue City	Zhongshan District	740/699	86.28	13%	10.94	10.94
Taoyuan	National Central City	Zhongli District	826/834	112.03	75%	84.15	23.70
Hsinchu	Juke Run Long	East District	1047/1137	86.25	99%	85.37	-
Taichung	VVS1	Xitun District	542/547	105.74	60%	63.26	63.26
	Shicheng Aiyue	Xitun District	887/892	99.08	98%	97.22	0.11
Kaohsiung	Shuhoyuan	Sanmin District	273/281	38.44	95%	36.57	1.55
Total	8 projects		5290/5312	634.53		479.24	148.81



Existing Home Sales Status (as of Q3)

Area	Project Name	Location	2022 sales amount (NT 100 million Dollars)
Taipei	Bokelai Park	Banciao District	0.13
Taoyuan	Shicheng Run Long	Taoyuan District	0.30
Hsinchu	Kuobin Dayuan	Chubei City	1.56
Taichung	Taichung Dibao	Xitun District	1.19
Kaohsiung	Wenhua Run Long	Linya District	1.17
Total	5 projects		4.35



2023 Estimated Promoted Projects

Area	Project Name (temporary)	Location	Available for sale Housing unit/ Parking space	Total Number of pins (pin)	Total Sellable Amount (NT 100 million Dollars)	Product Category
Greater Taipei	Jingan Wenhui	Zhonghe District	110/100	3,574.84	23.39	2 ~ 4 rooms
	Taipei Wanfeng	Wenshan District	353/314	9,527.26	109.12	2 ~ 3 rooms
Taoyuan	Taoyuan Shanjie	Guishan District	465/459	12,130.00	52.30	2 ~ 3 rooms
Total	3 projects		928/873	25,232.10	184.81	



Operating Profile - Land Inventory



潤隆建設
RUN LONG CONSTRUCTION

Area	Location	Product	Base Dimension (pin)	Total Number of pins (pin)	Total Sellable Amount (NT 100 million Dollars)	Subtotal (NT 100 million Dollars)
Keelung	Zhongshan District De'an Section(E),	Residence	3,266.18	6,701.08	24.32	62.89
	Zhongshan District De'an Section(E),	Residence	9,197.14	10,515.60	38.57	
Tainan	Anping District Xin'nan Section	Residence and store	1,728.18	11,784.38	43.53	43.53
Total			14,191.50	29,001.06	106.42	106.42



Item \ Year	2022	2023	2024	2025	Total
Price of Newly Complete Residence (NT 100 million Dollars)	106.71	323.00	231.59	264.46	925.76



Future Prospect -Future 4 years Plan



Area	Project Name	Total Sellable Amount (NT 100 million Dollars)	2022	2023	2024	2025	2026
Keelung	Shinhengbin (Shangye District)	25.59	▲	▲			
	Shinhengbin (Xingye District)	81.12		▲			
	Mengyue City	86.28		▲	▲		
	Shihengbin	62.89				▲	▲
Greater Taipei	Jingan Wenhui	23.39			▲		
	Taipei Wanfeng	109.12			▲		
Taoyuan	National Central City	112.03		▲			
	Taoyuan Shanjie	52.30				▲	▲
Hsinchu	Juke Run Long	86.25		▲			
Taichung	Shicheng Aiyue	99.08			▲	▲	
	VVS1	105.74				▲	
Tainan	Tainan Xinnan	43.53				▲	
Kaohsiung	Shuhoyuan	38.44		▲			
	Total	925.76					



Financial Overview-Consolidated Financial Report



Unit: NT thousand dollars

Item \ Year	2018	2019	2020	2021	2022 (Financial data valid as of Sep. 30, 2022)
Operating Revenue	13,845,007	4,198,656	7,656,236	10,479,267	938,882
Operating Cost	10,336,928	3,681,528	6,639,308	7,740,794	702,110
Gross Profit	3,508,079	517,128	1,016,928	2,738,473	236,772
Gross Profit Rate(%)	25	12	13	26	25
Operating Expense	866,424	594,457	612,474	648,426	316,174
Operating Profit	2,641,655	(77,329)	404,454	2,090,047	(79,402)
Profit (Loss) before Tax	2,525,895	741,744	210,030	2,060,201	(32,849)
Profit (Loss)	2,186,147	655,920	117,248	1,671,830	(62,760)
Profit Margin(%)	16	16	1	16	(7)
Comprehensive income	2,218,412	671,455	166,916	1,677,088	(106,713)
Earnings per share	8.11	2.13	0.32	4.26	(0.14)
Total liabilities	15,094,404	23,604,451	31,727,054	32,650,000	39,905,509
Shareholders' equity	7,310,276	5,514,928	5,070,936	6,675,011	5,785,130
Paid-in Capital	3,083,305	3,083,305	3,699,966	3,921,966	3,921,966



Dividend Distribution Year	Cash Dividend (A)		Stock Dividend (B)		Total (dollar/share)	Stock Price Before the Ex-dividend Date (C)	Cash Dividend Yield (%) (Note 1)	Dividend Payout Ratio (%) (Note 2)
	Profit Distribution (dollar/share)	Additional Paid In Capital (dollar/share)	Profit Distribution (dollar/share)	Additional Paid In Capital (dollar/share)				
2021	2.000	-	1.500	-	3.500	72.00	2.78	82.16
2020	0.200	-	0.200	0.400	0.800	58.90	0.34	250.00
2019	1.000	1.000	1.000	1.000	4.000	74.00	2.70	187.80
2018	6.400	1.600	-	-	8.000	68.40	11.70	98.64
2017	2.139	1.399	-	-	3.538	58.00	6.10	148.65
2016	3.842	1.233	-	-	5.075	47.35	10.72	115.08

Note 1: Cash Dividend Yield = [Cash Dividend(A) ÷ Stock Price Before the Ex-dividend Date(C)] *100%

Note 2: Dividend Payout Ratio = [(Cash Dividend(A) + Stock Dividend(B)) ÷ Annual EPS] *100%

From 2007 to 2021, the accumulated cash dividend is over NT\$8,834 million dollars.

Cash dividends of NT\$784 million were distributed in Q4 2022, amounting to a total of NT\$9,618 million distributed.

Q & A

III

THANK YOU!