



潤隆建設
RUN LONG CONSTRUCTION

2024 Investor Conference

November 21, 2024



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Sales Report

Run Long Construction
Mr. Wei-Chum Lin, President



Company Profile



Company Name	Run Long Construction Co. Ltd
Date of Establishment	1977 1994 – publicly listed (1808 TT)
Paid-in Capital	NT\$9,922,574,930
Chairman	Mr. Ping-Tse Chiu
President	Mr. Wei-Chum Lin
Spokesperson	Mr. Wei-Chum Lin
Main Business	Land development, construction and sales of residence and building
Company Address	8F., No. 267, Lequn 2nd Rd, Zhongshan District, Taipei City
Phone	+886-2-8501-5696
Website	www.runlong.com.tw

2024 Newly Completed Housing Projects

Area	Project Name	Location	Base Dimension (ping)	Total Sellable Amount (NT 100 million Dollars)	Sales Rate (as of Q3)
Keelung	Dream City	Chungshan District	3,965.31	88.63	98%
Total	1 projects		3,965.31	88.63	



Online Sales Project (as of Q3)

Area	Project Name	Location	Available for sale Housing unit /Parking space	Total Sellable Amount (NT 100 million Dollars)	Sales Rate	Sold Amount (NT 100 million Dollars)	2024 sales amount (NT 100 million Dollars)
Keelung	Dream City	Chungshan District	740/697	88.63	98%	83.73	9.52
Taipei	Xinyi Fujian	Wenshan District	349/314	108.35	3%	2.99	2.99
New Taipei City	Jing'an Wenhui	Zhonghe District	104/102	23.55	100%	23.55	11.49
Taoyuan	Windsor Castle	Guishan District	465/459	67.69	99%	66.98	66.98
Taichung	VVS1	Xitun District	542/547	106.04	98%	94.25	1.65
	Shicheng Aiyue	Xitun District	889/892	99.17	99%	97.46	-
	Contemporary Shoufu	Xitun District	192/245	70.12	100%	70.12	70.12
Tainan	Run Long Park Hyatt	Anping District	423/427	57.24	99%	54.11	-
Total	8 projects		3704/3683	620.79		493.19	162.75



Existing Home Sales Status (as of Q3)

Area	Project Name	Location	2024 sales amount (NT 100 million Dollars)
Taipei	Kuobin Kuandi	Neihu District	0.03
Taoyuan	National Central City	Chungli District	3.78
Hsinchu	Juke Run Long	East District	0.94
Taichung	Taichung Dibao	Xitun District	1.20
Kaohsiung	Shuhoyuan	Sanmin District	0.65
Total	5 projects		6.60

2025 Estimated Promoted Projects

Area	Project Name (temporary)	Location	Available for sale Housing unit /Parking space	Total Number of pings (ping)	Total Sellable Amount (NT 100 million Dollars)	Product Category
Keelung	Dean Section(E),	Chungshan District	240/237	6,697.13	28.38	2 ~ 3 rooms
	Dean Section(F),	Chungshan District	405/398	15,226.29	60.63	2 ~ 3 rooms
Taichung	Xitun Wenshang 1	Xitun District	166/270	8,747.08	76.73	2 ~ 3 rooms
Total	3 projects		811/905	30,670.5	165.74	



Operating Profile - Land Inventory



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Area	Location	Product	Base Dimension (ping)	Total Number of pings (ping)	Total Sellable Amount (NT 100 million Dollars)	Subtotal (NT 100 million Dollars)
Tainan	Anping District Jincheng Section	Residence and store	1,157.67	10,876.57	53.06	149.64
	Guoan Section, Annan District (Jin Jyun Construction)	Residence and store	2,183.96	21,659.28	96.58	
Kaohsiung	Chenggong Section, Lingya District (Run Long+Jin Jyun Construction)	Residence and store	946.83	18,995.67	104.56	104.56
Total			4,288.46	51,531.52	254.20	254.20



Item \ Year	Year					
	2024	2025	2026	2027	2028	Total
Price of Newly Complete Residence (NT 100 million Dollars)	88.63	337.11	201.66	159.13	254.20	1,040.73



Future Prospect -Future 4 years Plan



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Area	Project Name	Total Sellable Amount (NT 100 million Dollars)	2024	2025	2026	2027	2028
Keelung	Dream City	88.63	▲				
	Dean Section (E)	28.38				▲	
	Dean Section (F)	60.63				▲	
Greater Taipei	Jing'an Wenhui	23.55		▲			
	Xinyi Fujian	108.35		▲			
Taoyuan	Windsor Castle	67.69			▲		
Taichung	VVS1	106.04		▲			
	Shicheng Aiyue	99.17		▲			
	Wenshang 1	76.73			▲		
	Contemporary Shoufu	70.12				▲	
Tainan	Run Long Park Hyatt	57.24			▲		
	Jincheng Anping	53.06					▲
	Guoan Annan	96.58					▲
Kaohsiung	Chenggong Lingya	104.56					▲
	Total	1,040.73					



Financial Overview-Consolidated Financial Report



Unit: NT1000

Item \ Year	2020	2021	2022	2023	2024 (Financial data valid as of September 30, 2024)
Operating Revenue	7,656,236	10,479,267	2,485,724	30,683,941	8,591,185
Operating Cost	6,639,308	7,740,794	1,673,107	19,402,845	4,680,003
Gross Profit	1,016,928	2,738,473	812,617	11,281,096	3,911,182
Gross Profit Rate(%)	13	26	33	37	46
Operating Expense	612,474	648,426	593,061	1,803,843	909,777
Operating Profit (loss)	404,454	2,090,047	219,556	9,477,253	3,001,405
Profit before Tax	210,030	2,060,201	233,069	9,359,841	3,022,852
Profit	117,248	1,671,830	156,636	7,701,546	2,505,014
Profit Margin(%)	1	16	6	25	29
Comprehensive income	166,916	1,677,088	131,484	7,756,659	2,657,676
Earnings per share	0.32	4.26	0.35	17.08	2.52
Total liabilities	31,727,054	32,650,000	42,791,444	29,028,137	34,648,850
Shareholders' equity	5,070,936	6,675,011	6,023,327	13,510,623	14,816,104
Paid-in Capital	3,699,966	3,921,966	4,510,261	4,510,261	9,922,575



Financial Overview - Dividend Policy



Dividend Distribution Year	Cash Dividends (A)		Stock Dividends (B)		Total (dollar/share)	Stock Price before the Ex-Dividend Date (C)	Cash Dividend Yield (%) (Note 1)	Dividend Payout Ratio (%) (Note 2)
	Profit Distribution (dollar/share)	Additional Paid In Capital (dollar/share)	Profit Distribution (dollar/share)	Additional Paid In Capital (dollar/share)				
2023	3.000	-	12.000	-	15.000	119.50	2.51	87.82
2022	0.600	-	-	-	0.600	92.70	0.65	171.43
2021	2.000	-	1.500	-	3.500	72.00	2.78	82.16
2020	0.200	-	0.200	0.400	0.800	58.90	0.34	250.00
2019	1.000	1.000	1.000	1.000	4.000	74.00	2.70	187.80
2018	6.400	1.600	-	-	8.000	68.40	11.70	98.64

Note 1: Cash Dividend Yield = $\left[\text{Cash Dividend(A)} \div \text{Stock Price Before the Ex-Dividend Date(C)} \right] * 100\%$

Note 2: Dividend Payout Ratio = $\left[(\text{Cash Dividend(A)} + \text{Stock Dividend(B)}) \div \text{Annual EPS} \right] * 100\%$

From 2007 to 2023, the accumulated cash dividend is over NT\$9,889 million dollars.

Cash dividends of NT\$1,353 million were distributed in Q4 2024, amounting to a total of NT\$11.242 billion distributed

Q & A
THANK YOU!



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